

City of Oakland Contracting Opportunities

Department of Violence
Prevention

Oakland Fund for Children and
Youth



Presenters

Department of Violence
Prevention

Valerie Okelola, Program
Analyst

Nancy Ceja, Program
Analyst

Oakland Fund for Children
and Youth

Scott Kim, Program Analyst

Michael Wetzel, Program
Planner

Presenters

Department of Workplace
and Employment Standards

Deborah Barnes, Director of
Workplace & Employment
Standards

City Administrator's Office

Richard J. Luna, Deputy City
Administrator

Department of Violence Prevention

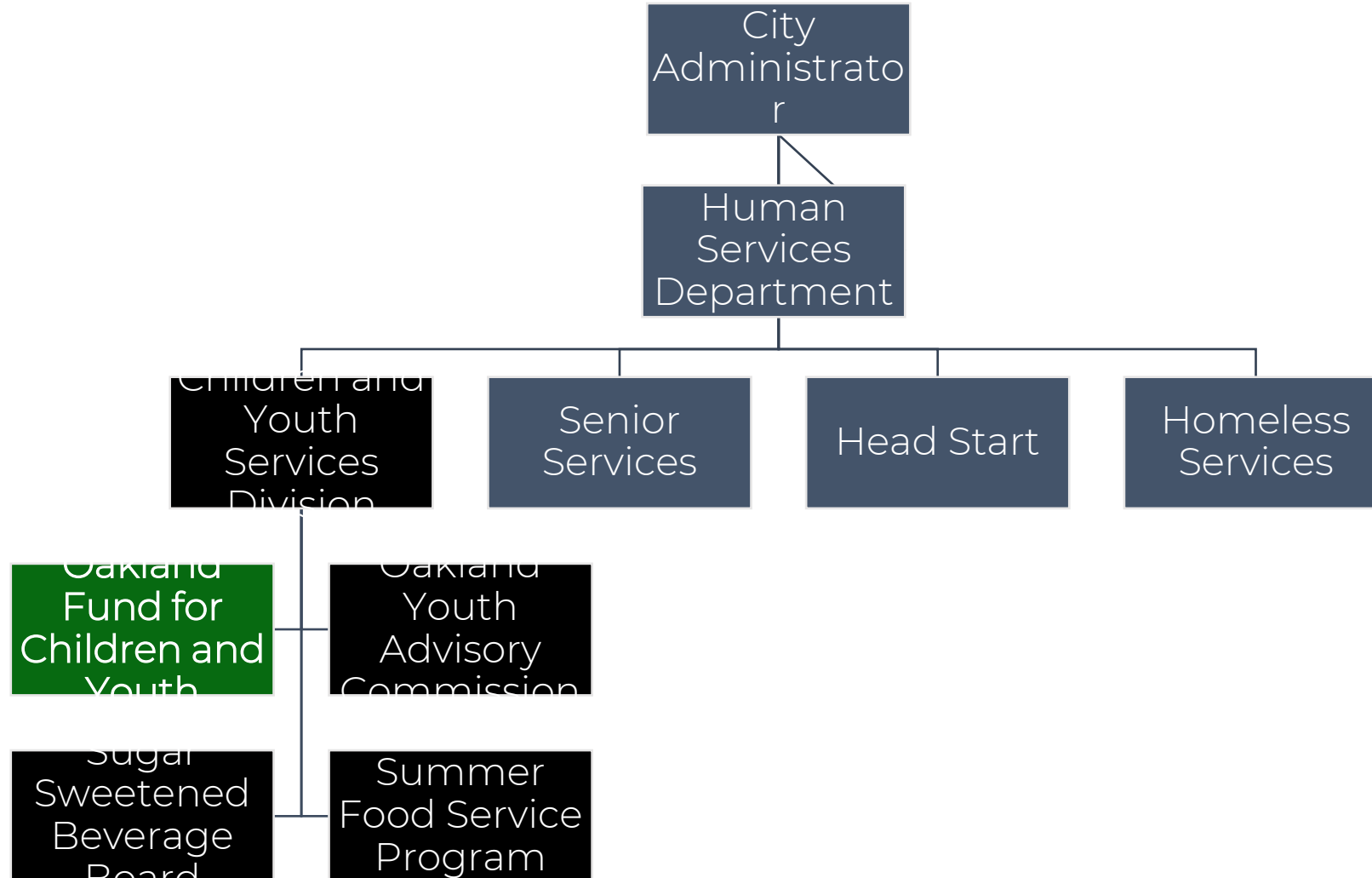
DVP MANDATES

Reduce levels of:

- gun violence
- intimate partner violence
- commercial sexual exploitation
- family trauma associated with unsolved homicides
- community trauma associated with violence



Human Services Department: Children and Youth Services Division Oakland Fund for Children and Youth



DVP - Upcoming Contracting Opportunities

- Evaluation of Department of Violence Prevention, Community Policing and Geographic Policing Services RFQ
 - From July 2022 to December 2024
 - Candidates will be expected to conduct an evaluation that uses qualitative and quantitative measures to inform the development of evaluation deliverables that will provide descriptive information on target population, strengths and challenges of program implementation, and determine the impact of DVP-funded strategies on program, individual, peer, family, school and community outcomes.
 - Formal RFQ required.
 - Timeline: Release November 2021, Pre-Proposal Meeting early December, applications due by Mid-December 2021

DVP - Upcoming Contracting Opportunities (continued)

- Department of Violence Prevention RFQ 2022-2024
 - Grants awarded for an initial one-year period, July 1, 2022 to June 30, 2023, which can be renewed for a second year based on grant performance and availability of funds, approximately \$20 million annually.
 - The DVP has prioritized three strategies:
 - Gun/Group/Gang Violence Response
 - Gender-Based Violence Response
 - Community Healing and Restoration
 - Formal RFQ required.
 - Timeline: Expected Release December 10, 2021, Pre-Proposal Meeting January 11, 2021, applications due February 4, 2022

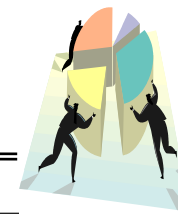
OFCY – Request for Proposals for 2022-2025

- OFCY's Strategic Investment Plan for 2022-2025
 - City to invest \$18 million annually in direct services for children and youth in Oakland.
 - Funding will support OFCY's for main legislative goals:
 - Healthy Development of Young Children
 - Children's Success in School
 - Youth Development and Violence Prevention
 - Transitions to Adulthood
 - There are 11 funding strategies developed.
 - Request for Proposals (RFP) will be released to fund non-profit and government agencies to provide direct services for children and youth from birth through 21 years of age in Oakland to implement the funding strategies.
 - For profit entities are not allowed to apply for funding.

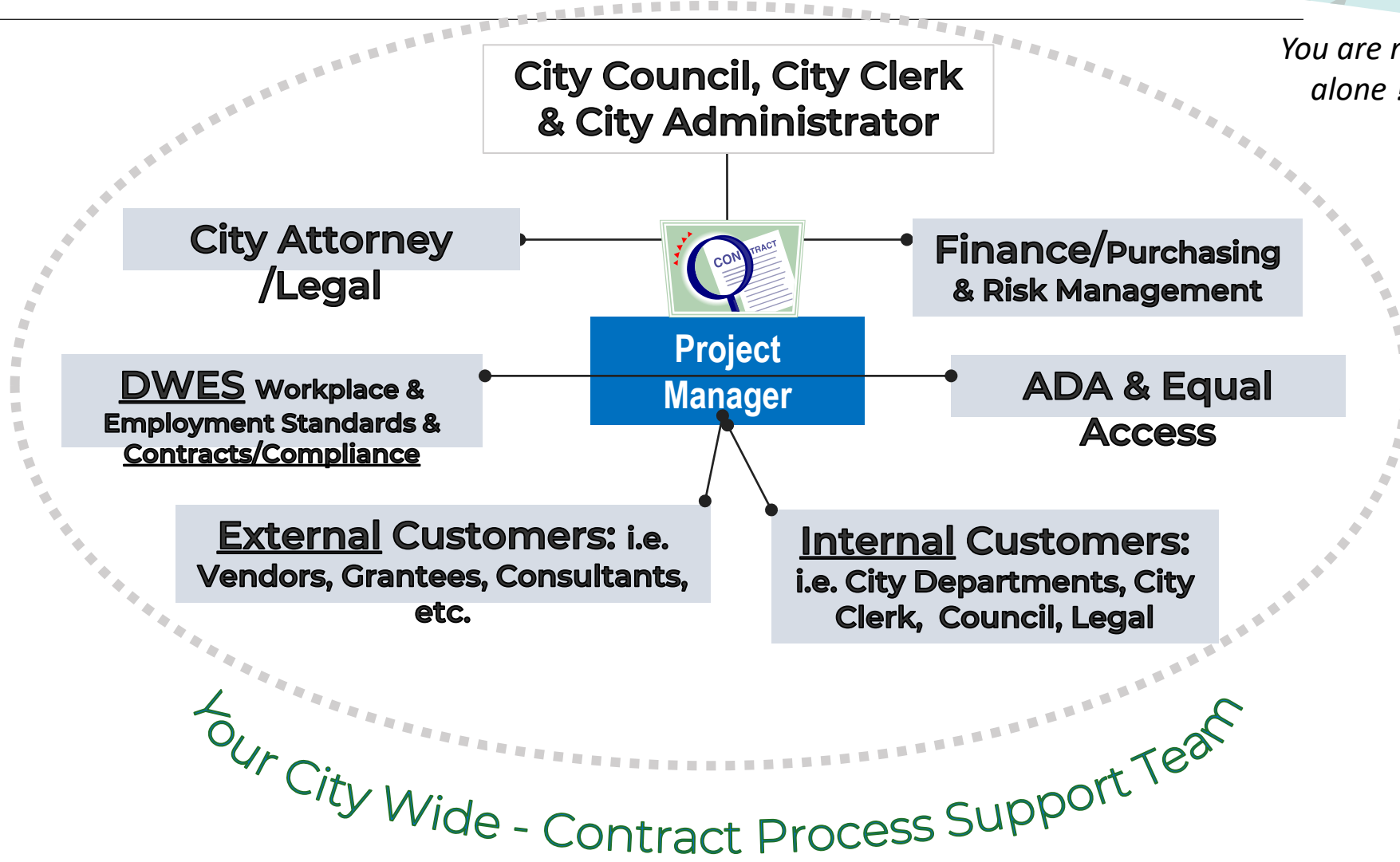
OFCY – RFP for Direct Services for Children and Youth in 2022-2025

- RFP anticipated to be released in December 2021
 - Application is required for the competitive grant process. Applications will be completed and submitted online.
 - OFCY funds direct services for children and youth – no funding will be provided for technical assistance or other indirect services proposed.
 - Funding will support one-year grants with the option to renew in years two and three.
 - Contracts will support programming from July 1, 2022 through June 30, 2023. Programs providing summer-only services will have contracts beginning June 1, 2022.
 - Proposals will be due approximately 5-6 weeks after release of the RFP.
 - Grant selection will take place in late spring 2022. Selected applicants should receive notice of preliminary award in April-May 2022.
 - Go to www.ofcy.org for more information and to sign up on OFCY's email distribution list to receive the updates on the RFP and more.

“Contract/Project Managers are decision makers with performance and fiduciary responsibilities.”



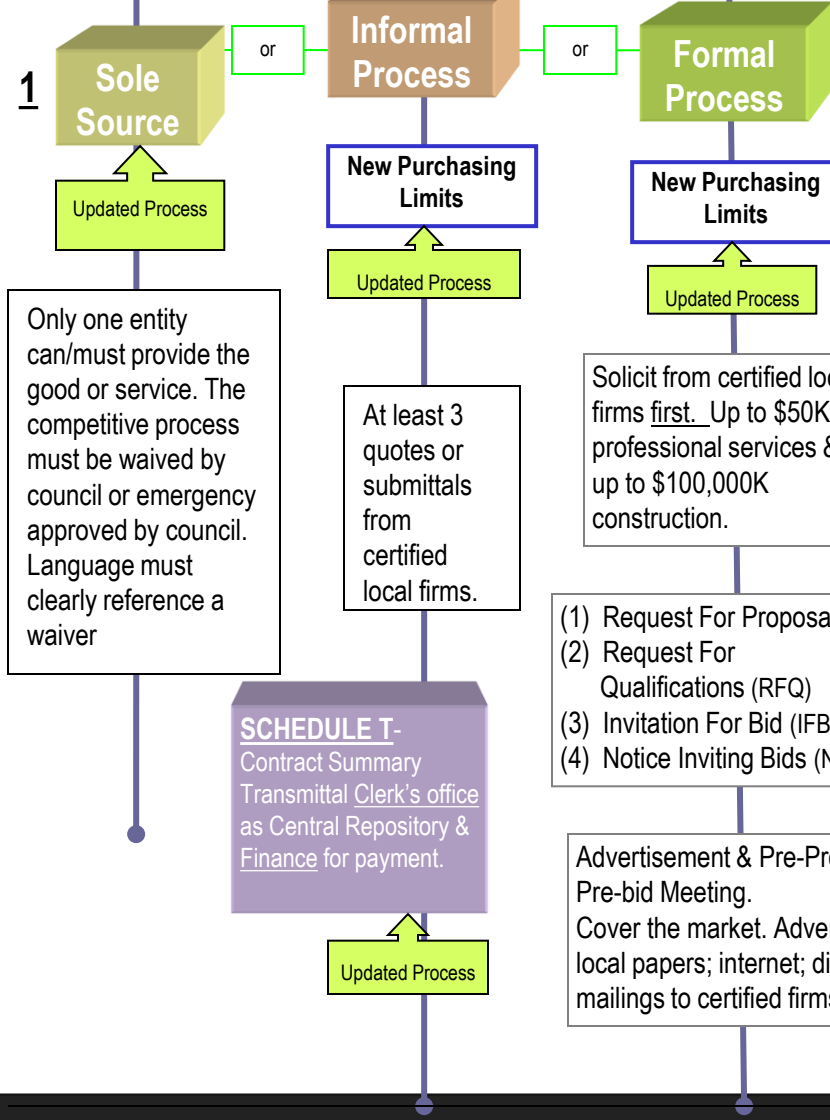
You are not alone !



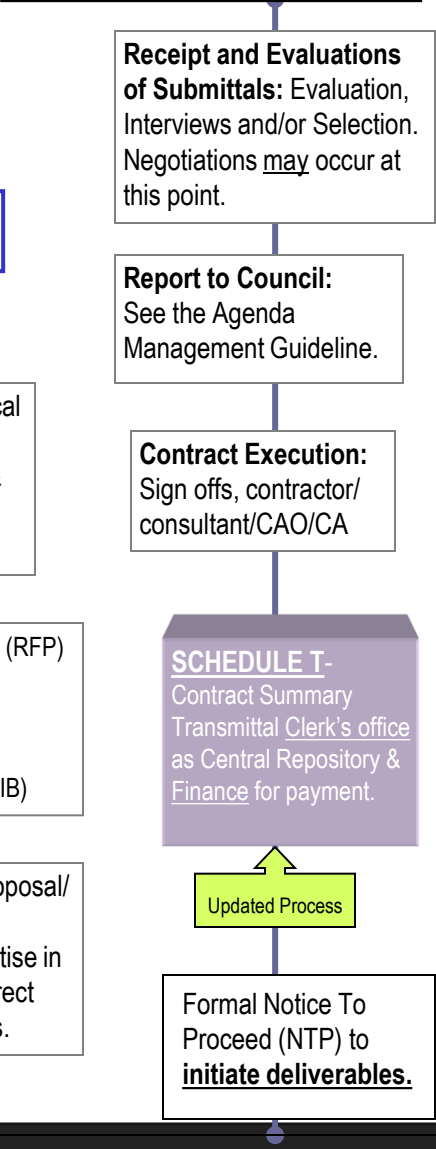
Contract Management requires interaction with a number of Co-workers who make up your “contract administration support team”

Contracting Process

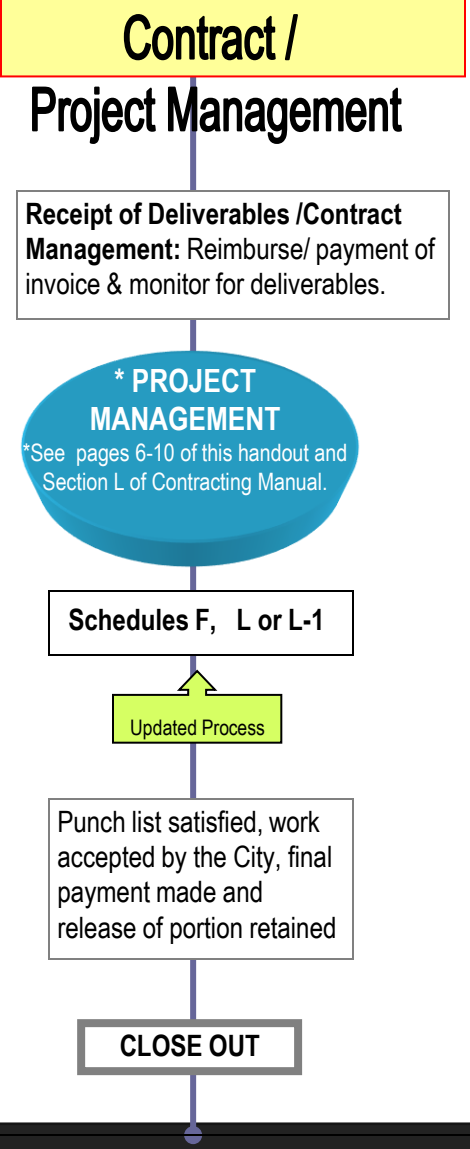
Goods



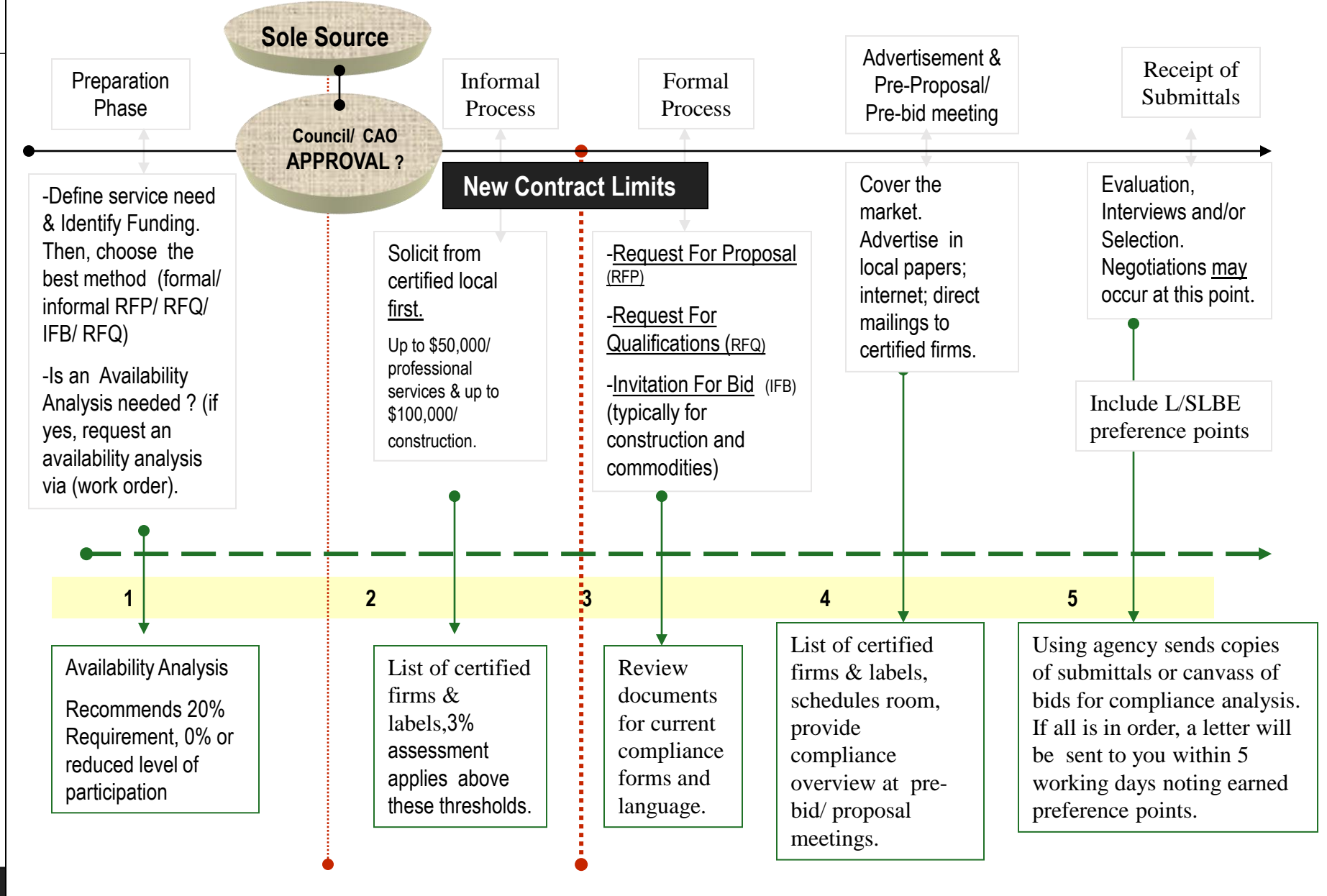
Services Construction & Professional Services



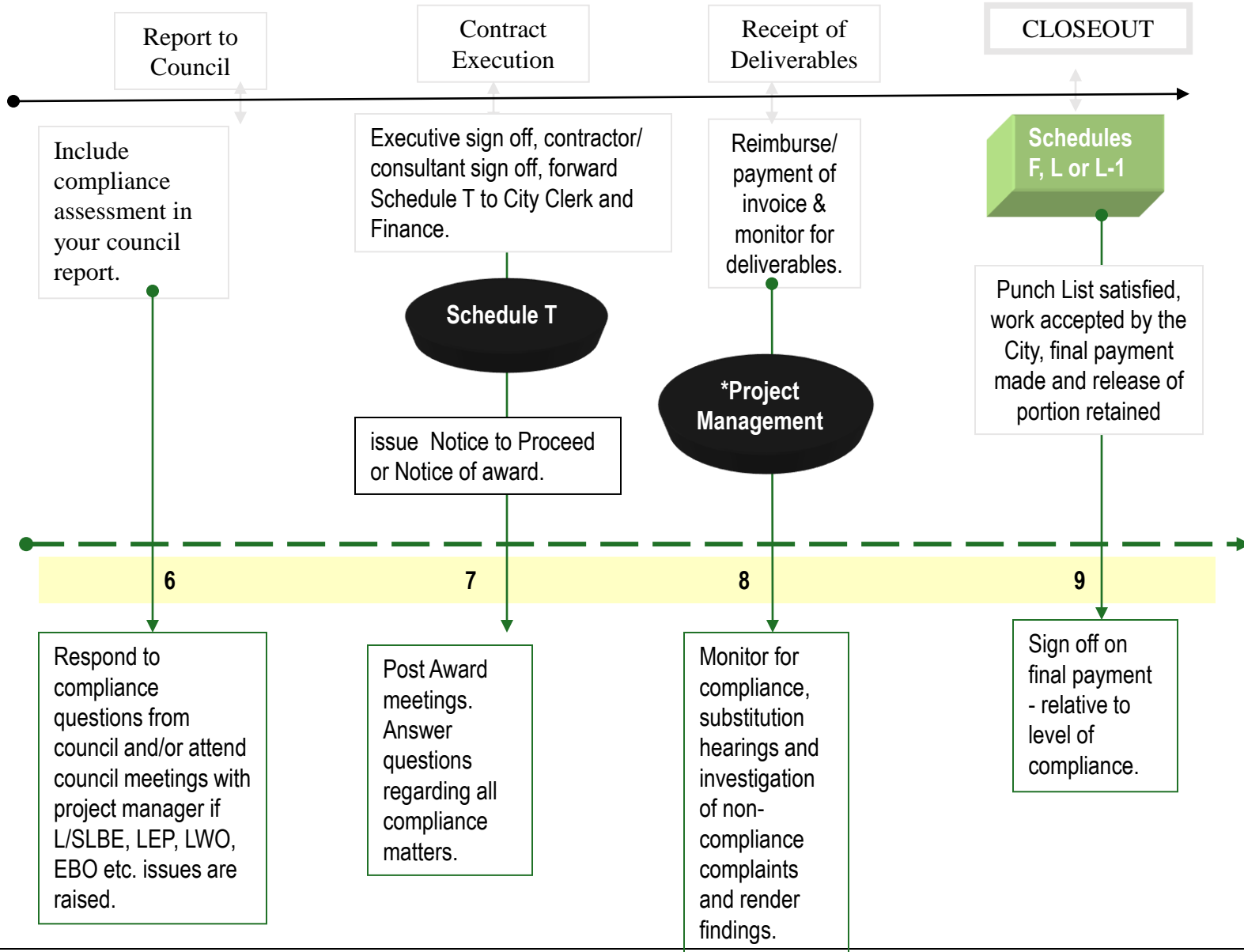
CRITICAL ELEMENT OF CONTRACTING



THE CONTRACTING PROCESS AND COMPLIANCE



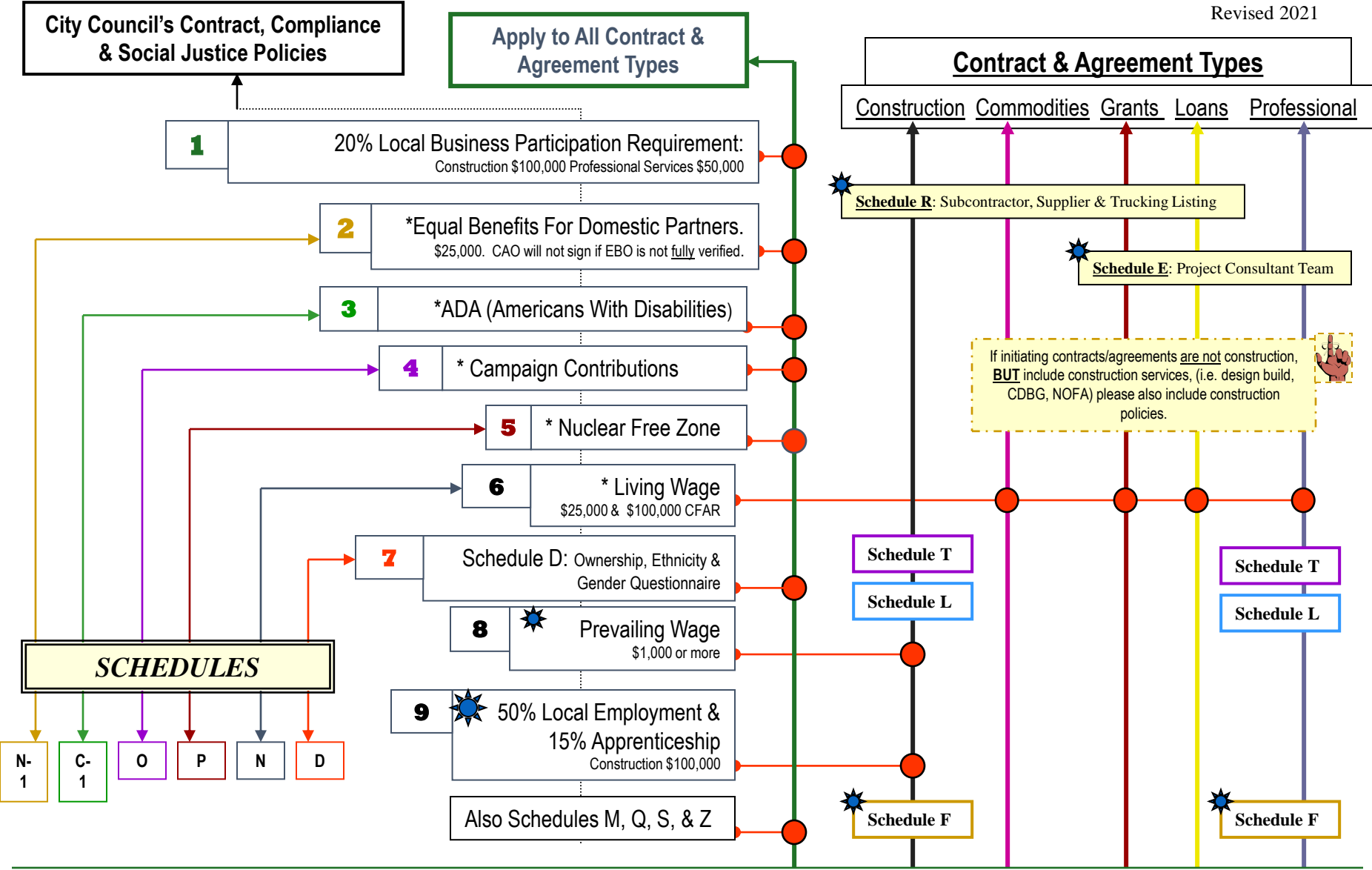
CC & ES OFFERS A CONTINUUM OF SERVICES TO YOU - THE USING AGENCY



B

Compliance & Social Justice Policies for Contracts and Agreements that support Loans, Grants, CIPs, and Subsidized Projects

Revised 2021



Compliance Programs

- Local/Small Local Business Enterprise Program
- 20% Requirement
- No Good Faith Effort
- Bid Discounts and Preference Points
- Banking

Next Steps

- **How to take advantage of contracting opportunities?**
 - Register with the City through iSupplier to be informed of all contracting opportunities.
 - Submit all applicable NIGP & NAICS codes for services you provide.
 - Regularly check the City's website for new postings.
- **How to be successful?**
 - Follow the instructions in the RFP/Q and respond to each question.
 - Be clear and concise in your proposal and scope of work.
 - If it's unclear, always asks the Project Manager or Buyer listed in the RFP/Q.

Contact Info & Resources

- How to reach the DVP
 - Nancy Ceja | nceja@oaklandca.gov | <https://www.oaklandca.gov/departments/violence-prevention>
- How to reach OFCY
 - Scott Kim: sskim@oaklandca.gov. | www.ofcy.org/funding/rfp
- Contracting Website
 - <https://www.oaklandca.gov/services/active-closed-opportunities>
- Registering on iSupplier
 - <https://www.oaklandca.gov/services/register-with-isupplier>
- Applying for Local Business Certification
 - <https://www.oaklandca.gov/services/local-business-certification>